

Louisiana Health Service & Indemnity Company and Subsidiaries

Five-Year Comparative Statement (in thousands)*

Assets	2003	2004	2005	2006	2007
Cash and Investments	\$473,361	\$572,134	\$667,088	\$775,849	\$837,056
Premium Receivable	5,612	6,358	17,137	8,269	9,249
Other Assets, Including Real Estate	120,476	128,473	130,791	137,473	186,354
Total Assets	\$599,449	\$706,965	\$815,016	\$921,591	\$1,032,659
Liabilities and Surplus					
Policyholder Liabilities	\$167,322	\$188,327	\$189,690	\$230,311	\$217,765
Unearned Premium	32,826	37,318	23,561	32,809	32,608
Deposits and Other Liabilities	128,231	128,580	149,178	114,846	156,104
Total Liabilities	\$328,379	\$354,225	\$362,429	\$377,966	\$406,477
Surplus	271,070	352,740	452,587	543,625	626,182
Total Liabilities and Surplus	\$599,449	\$706,965	\$815,016	\$921,591	\$1,032,659

*Prior years have been restated for comparative purposes

Louisiana Health Service & Indemnity Company and Subsidiaries

Members Served 2003 – 2007

Number of Medical Members as of December 31 of Corresponding Year:				
2003	2004	2005	2006	2007
910,530	986,947	1,018,150	1,070,453	1,142,136

Consolidated member total includes Blue Cross and Blue Shield of Louisiana, HMO Louisiana, Inc., Southern National Life Insurance Company, Inc. and BlueCard® members.

Independent licensees of the Blue Cross and Blue Shield Association

Louisiana Health Service & Indemnity Company and Subsidiaries

Consolidated Income Statements (in millions)*

	2003	2004	2005	2006	2007
Premium Income	\$1,351	\$1,497	\$1,626	\$1,764	\$1,946
Claims Expense	1,072	1,218	1,302	1,483	1,665
Gross Margin	\$279	\$279	\$324	\$281	\$281
Service Revenue and Other Income	54	65	68	69	75
Commissions	79	82	85	96	101
Administrative Expenses	165	183	171	176	190
Operating Income w/o Strategic Projects	89	79	136	78	65
Strategic Projects Expense	41	15	17	25	21
Net Operating Income	\$48	\$64	\$119	\$53	\$44
Investment Income	19	22	30	34	48
Pre-Tax Income	\$67	\$86	\$149	\$87	\$92
Income Taxes	9	5	38	9	26
Net Income	\$58	\$81	\$111	\$78	\$66

*Prior years have been restated for comparative purposes